



THE NANJING FLAGSHIP CENTER INTERNSHIP BULLETIN

Fall 2017

Past Events:

- Internship staff met with some of the Nanjing interns on September 13th to see how their internships are going.
- The Fall 2017 Cohort is gearing up for their internship search and had their first internship meeting on September 18th!
- Internship staff conducted individual sessions with all 43 students during the last two weeks of September to get a better picture of each student's internship focus, goal, and guanxi in China.
- On September 25th, staff held the Center's first internship fair, inviting three companies to share internship opportunities with the students.

Upcoming Events:

- Internship staff is planning a trip to visit Shanghai and Beijing interns during the month of October.
- The Nanjing Flagship Center is looking forward to planning another internship fair for students sometime in October.



Students of the 2017 Fall Cohort attend the initial internship briefing

Let the Search Begin!

The internship staff met with the Fall 2017 Cohort during the initial internship briefing held on September 18th. Staff reviewed the internship handbook with students by explaining the search procedure, internship provider requirements, internship restrictions, travel policy, etc. The staff also reiterated the communication policy that will take effect late February/late March, when students begin their internships. To ensure student safety, participants will be required to submit weekly check-ins.

Students Barton Zobel (UHM) and Joseph Rizzo (ASU) from the Spring 2017 Cohort also presented at the internship briefing. While Barton discussed websites and methods he found useful during his internship search, Joseph advised students to make sure the internship is not a scam by visiting the sites in person, take advantage of the guanxi they have, and to not be afraid to meet and make new connections. Both students emphasized the importance of starting the search early so as to avoid being overwhelmed later on in the semester.

Spring Internship Placement - UPDATE

The 2017 Spring Cohort internship placement has been settled. Below is an updated list of all internship providers:

Internship Provider	City	Industry	Student Major
China Daily 中国日报	Beijing	Publishing	English Literature
Yingke Law Firm 盈科律师事务所	Beijing	Law Firm	Chinese Language
Entrust Datacard 缔特卡贸易	Beijing	Technology/ Finance	Finance; Chinese
Edge Consulting 江苏怀若谷企业管理咨询	Nanjing	Consulting	Chinese; Computer Science
Nanjing University Art Research Institute 南京大学艺术研究院	Nanjing	Arts/ Education	Economics
Nanjing University Overseas Education 南京大学海外教学院	Nanjing	Education	English Education
ML Optic 茂莱光学	Nanjing	Photonics	Chinese
ML Optic 茂莱光学	Nanjing	Photonics	Chinese; Economics
Logic Solutions 雷技信息科技有限公司	Nanjing	IT	Engineering
Environmental Resource Management China 伊尔姆环境资源管理咨询有限公司	Shanghai	Consulting	Chinese
Microbenefits 微邦	Shanghai	Media	Psychology
CanYou Group 残友集团空投股份有限公司	Shenzhen	IT	Public Health; Health Science
RISING Visual Arts Studio 深圳锐昇视觉文化传播	Shenzhen	Creative Design	Linguistics



Internship Job Fair

The Nanjing Flagship Center hosted its inaugural Internship Job Fair on September 25, inviting Nanjing companies Chervon and AIDA (Logic Solutions was also invited, but had to cancel at the last minute). Each company gave a brief presentation, discussing the company background, traits they look for in interns, and company culture. Afterwards, students were free to mingle and talk with company representatives. Overall, the staff received favorable

reviews from the students and is now looking to host another Internship Job Fair sometime in October!



Internship Corner

For each issue of the newsletter, Capstone interns share pictures and stories about their internships. Thanks to this issue's volunteers for sharing their experiences!

"I still have a long way to go, and although I do not plan on continuing a career in the optics field I find this experience as an eye opening opportunity to get to know an industry better and what the process for learning the technical vocabulary for a particular industry is like...it's starting to hit me that not only am I on the back end of my capstone year, but after this week I am on the back end of my internship phase as well...This experience has been amazing thus far, and although I am definitely feeling the reality of going home to the states creep up on my slowly but surely, I am also going to continue doing my best to take advantage of every opportunity I have and continue to make this abroad trip better and better as time goes on." (Joseph Rizzo, ASU)



"I find that I still often make mistakes and other Chinese speaking blunders, and I think I've messed up enough in front of coworkers or my supervisor to the point that I've gotten mostly past worrying about being embarrassed of making oral mistakes, so that helps me to be more willing to say things and learn by trial in the moment." (Zayne Callahan, BYU)

"I am also welcomed to come along to many conferences or panels if I am interested in the chosen topic. This week, I had the privilege of listening in on a panel of experts and ambassadors discuss the future of China and the Republic of Korea's diplomatic relationship. The entire conference was conducted in both Chinese and Korean...I was able to network with the panel experts, ambassadors,



and journalists, conversing in Chinese, and it has really piqued my interest in journalism as a potential career for the future.” (Arianna James, HC)

“...my boss allowed me to attend one of his trials on Friday. The trial didn’t have anything to do with the Austrian bank, but was a different project my boss was working on and involved disputes over rights to a building. Later that day, my boss came into the office and sat down with Betty and I to talk over the trial. I was appreciative that he took the time to do this because it made me feel like he was invested in my learning and wanted to make sure I got the most out of this experience.” (Megan Ueno, SFSU)

“In the upcoming month, my company will be partnering with Hong Kong Education University’s Art department and their department head, Laurence Wood in planning out an art exhibition in Shenzhen. I’ve been traveling around Shenzhen trying to find the perfect venue to place his artwork in, and I’ve come to two conclusions: Shenzhen University’s Art Museum and T-Park. Professor Laurence has decided to use Shenzhen University’s Art Museum, so now I’m contacting the head of the art department to get permission to use their venue.” (Joshua Nghiem, SFSU)



“This week, the boss asked me to pull together some of the things I’ve been working on and give a presentation to my coworkers on project management. He’s impressed with the way I do things and would like the others to learn from me.” (Barton Zobel, UHM)



“I am finally getting into the hang of things around the office. I am participating in weekly and daily meetings with co-workers from around China (and Southeast Asia in general). I feel I have learned my company’s industry’s vocabulary quite well. Before, I was being held back due to my lack of vocabulary, but after these past couple weeks, I am able to fully handle myself in meetings without having to substitute English terms for more complicated

products or features.” (Mason Williams, UMN)

“...this last week we had someone come into the company to fix the air handling systems in a certain department. I not only originally emailed the person to set up a time for a meeting, but also spent many hours interpreting for the COO of MLOptic as he explained the problem and suggested possible solutions. Through interning at MLOptic, I am not only getting an opportunity to practice my professional Chinese writing, but also in on-the-spot interpretation, both being very useful to my overall Chinese fluency.” (Jonathan Edwards, UO)

Michael Olevnik (UHM) is currently interning at Microbenefits and traveled with them on a business trip to Qingdao. Below is a summary of his experience:

“For a Flagship student participating in a less than 5 month internship, getting the opportunity to go on a business trip to Qingdao from Shanghai seems like winning the lottery. After all, this was in fact the first business trip I have been on in my life. I was moved by the reality of my supervisors trusting me and deciding that it was worth the investment to send me to our customers factory. I had only been working here for a little over a month at the time. It was very humbling when I was asked to do this.

Me and one other colleague had made our way to Laixi for this business trip, a small, remote town just



to the north of Qingdao. Our mission was to go to a Nike factory with South Korean management to implement an engagement and wellbeing survey for factory workers. Basically our job was to make sure we got the input of these workers on how they felt about their job and working conditions (a very important business aspect for modern day companies). Everyday we oversaw hundreds of factory workers scanning QR codes and filling out a survey on their phones.

During this experience, I not only got the opportunity to use my language skills in a new context, working with blue collar workers and HR management, but also got to see for myself what a factory environment is like in China. I kept on imagining how my friends and

family back home might picture a Chinese Nike shoe factory and then realized that it was probably nothing like what I saw in Laixi. In fact, I was a blue collar worker myself once in Hawaii, working in the service station of a car dealership. The pay of these workers may have not been better than my previous blue collar work experience, but I believe the working environment certainly was. As a psychology major working on the improvement of engagement and wellbeing of these blue collar workers, this experience completely changed my perspective.

In the end, I had the opportunity to go on my first business trip. I got to try some really great seafood. I even got to celebrate a local holiday, “cai shen jie”, and watch fireworks from the top floor of my hotel. But most importantly, I once again had the opportunity to understand a little bit more of China, to use my language skills in a different setting, and to interact with people that I wouldn’t have interacted with otherwise. This was a unique experience that I will not soon forget.”

